



5TH EDITION

BOLOGNA

OCTOBER 10-12, 2018

OPIFICIO GOLINELLI

Via Paolo Nanni Costa 14, Bologna – Italy

www.meetitalylifesciences.eu

THE VALUE OF HEALTH, HEALTH AS A VALUE

An event for life, sciences and businesses,
to support partnership and networking



STEFANO BONACCINI – *President of the Emilia-Romagna Region*

The Life Sciences industry is a true flagship of this region. Some of the leading players in terms of exports and revenue have their headquarters in Emilia-Romagna and contribute to making this Region a top performer nationwide.

The Modena area is home to the biomedical sector and to players that are world leaders, which faced the 2012 earthquake continuing to manufacture with no offshoring and, to date, generate over 10% of the sector total domestic output

Romagna is the cradle of the Wellness Valley, the district focusing on wellness and quality of life.

In the region, close to 100 innovative startups operate in this sector.

Moreover, as the European region with the highest computation capacity, Emilia-Romagna is a preferential area to attract investments and to intercept new growth trends globally, considering also the increasingly central role of big data in precision and personalised medicine.

Being fully aware that speaking of health is not speaking simply of investments and revenues, but rather of a primary value for people, I would like to mention this Region's commitment to promoting technological innovation, substantiated by the High Technology Network, effective use of use of European structural and investment funds to enhance sectors of excellence, such as the biomedical one, regenerative medicine (the first advanced therapy stem-cell-based product approved in Europe was developed by one of the laboratories in the network), pharmacological and omics sciences, services and technologies for healthy and active life.

Emilia-Romagna ranks at the top in Italy for scientific research projects in healthcare, funded by the Italian Ministry of Health for close to Euro 15 million and it is a top performer in Italy as regards assistance- and organization-related innovation.

I hope that prestigious events such as "Meet in Italy for Life Sciences" will contribute to spread knowledge and technological innovation in a field that is key for people's wellbeing and I extend my very best wishes for successful work to all participants.

DIANA BRACCO – *President of the National Technology Cluster ALISEI*

Meet in Italy for Life Sciences, which this year will be held in Bologna, is gradually becoming the leading event in the sector of life sciences in Italy. A sector that includes many segments that are growing at a fast and steady pace, such as the biotech, pharmaceutical and biomedical ones, and that is quite fit to be one of the main drivers for Italy's growth.

The ALISEI Cluster is becoming a powerful engine for Italian innovation in the Life Science sector, a catalyst of ideas and a point of contact between research and manufacturers. The challenge we want to overcome is to succeed in being an effective agent of balance and cohesion between the different regional and national entities the sector consists of. In the Strategic Plan of the Alisei Cluster, technology transfer and research enhancement are two priority aspects which we are committed to pursuing and which will be the focus of our activities in the months and years to come.

Our efforts must not be isolated: Milano Expo 2015 has shown that together we win.

This is one of reasons why, on 19 July last, the President of the Agrifood Cluster Luigi Scordamaglia and I signed a memorandum of understanding for the creation of the Health, Food and Quality of Life intercluster. An alliance that will contribute to further strengthen the Italian Food & Drug leading position through research and innovation. We will enhance Italy's extraordinary areas of excellence, being fully aware that only by investing in such areas we will be able to play a leading role in the future.

The memorandum of understanding is intended to strengthen our manufacturing and research ecosystem, exponentially increasing the ability to attract international investors and enhancing the efficiency of the precious resources that we already have. Moreover, the interaction and exchange between research centres and businesses will be smoother.

Exactly in the perspective of achieving a common goal, Meet in Italy is intended also as a time for consideration and involvement of all the players in the life science sector. I would like to extend my best wishes for a very successful meeting to all participants in this Bologna event.

THE LIFE SCIENCES SECTOR

The Life Sciences sector – which includes the pharmaceutical, biotechnology and medical device manufacturing industries – has made huge advances thanks to the progress in the field of biomedical research that, in line with a global trend of continual increase in investments, has contributed to the greater development and well-being of society as a whole.

Scientific research proceeds at a very rapid pace, with new discoveries and new drugs constantly coming onto the market. More particularly, today the bio-pharmaceutical sector is strongly focused on precision medicine: personalized therapies represent over 25% of the new molecules approved by the FDA in 2015 and almost 45% of products in development, with a 73% peak for oncology, which is one of the main areas of specialization, together with the study of the brain, medicine in general and genome mapping.

The Life Sciences sector in Italy plays a key role in Italy's growth and competitiveness: the added value of its upstream and downstream activities represents about 10% of the national Gross Domestic Product (93 billion Euros). The sector has all the prerequisites for becoming a fundamental element of Italy's economy and technological development in the near future and playing an important role at the global level in research areas such as personalized medicine.

NUMBERS OF ITALIAN LIFE SCIENCES SECTOR



1,730,000
employees

(included the Health National System)



198 billion
production value



4,900
companies

10% of GDP



PROGRAMME

As with previous editions, Meet In Italy for Life Sciences 2018 is organized according to a well-established pattern that has proved very successful with the public and operators alike.

The inauguration of the event and the opening conference “Investment trends in healthcare” will take place in the morning of October 10. Afterwards, the first two days will be organized around 3 parallel streams (Brokerage event, Italian Healthcare Venture Forum 2018 and Thematic workshops) aimed at strengthening the Life Sciences sector and facilitating networking between companies, research centres and laboratories, investors, startups, national and regional institutions, industry trade groups, clusters, technological parks, incubators, universities, etc.

This year, the Scientific Committee of Meet in Italy for Life has decided to dedicate the closing international conference to the topic of the transformation of the health sector with an event entitled: “Digital transformation in medicine: average is dead!”, scheduled for 12 October.

BROKERAGE EVENT

The Brokerage event is dedicated to companies, start-ups, universities, research centres and related upstream and downstream activities in the following sectors: Pharmaceuticals, Nutraceuticals, Biotechnology, Medical devices, Medicine and health, Well-being, IT health applications.

Participants will have the occasion to meet and explore new collaboration and partnership opportunities for the development of products, services, projects, and distribution and licensing agreements.

IHFV - ITALIAN HEALTHCARE VENTURE FORUM

The Italian Healthcare Venture Forum - Final Event is the wrap-up of the Italian Healthcare Venture Forum 2018 Bootcamp. The Final Event will feature 20 startups selected out of 100 candidates presenting themselves in an open session in front of a jury of international investors, setting the stage for a public debate about innovation issues in the sector.

The Italian Healthcare Venture Forum 2018 Bootcamp, organised by Tech Tour in collaboration with Meet in Italy for Life Sciences, aims to promote partnerships and open innovation activities between startups and businesses in the life sciences, digital health, medtech, biotech and pharma sectors. The twenty selected startups will also take part in a special mentorship initiative involving meetings with international investors and venture capitalists.

The best startup will be awarded with a voucher of 3.000 euros sponsored by Lifeseeder. The three top ranking startups will benefit from the equity crowdfunding platform by Lifeseeder.



OCTOBER 10TH

- 8:30 am** **Registration**
- 9:00 am-11:00 am** **Opening conference**
“Investment trends in healthcare” [AUDITORIUM]
9:00 am Welcome greetings
 Marina Silverii, *Director ASTER* - Andrea Zanotti, *President Fondazione Golinelli*
9:10 am Introduction
 Palma Costi, *Council for Industry, Energy Plan, Green Economy, Emilia-Romagna Region*
9:20 am Investment trends in healthcare
 Danilo Mazzara, *Senior Manager Accenture Strategy*
9:50 am Panel discussion “Innovation Strategies and Technology Clusters”
 Moderator: Paolo Bonaretti, *Innovation Strategies and Technological Clusters ASTER*
 Pasquale Frega, *CEO Novartis Farma*
 Giuliana Gavioli, *Quality Manager Director B. Braun Avitum*
 Fabrizio Landi, *President Panakés Partners*
 Raffaella Pannuti, *President Fondazione ANT*
 Francesca Pasinelli, *General Director Telethon*
10:40 am Awards Ceremony SPRINT 4 IDEAS by Fondazione ANT
10:50 am Closing
 Stefano Bonaccini, *President of the Emilia-Romagna Region*
- 11:00 am-01:00 pm** **Brokerage Event - BROKERAGE EVENT [ARTE E SCIENZA PAVILLON]**
- 11:30 am-01:00 pm** **Workshop**
“The dynamic stent: the solution of a clinical problem thanks to the integration of medical needs and implementation techniques”
 organized by SIDAM [DIDATTICA A ROOM]
- 11:30 am-01:00 pm** **Workshop**
“Grow your business in Asia and Australia”
 organized by Health Industries SA - Government of South Australia [VIOLA ROOM]
- 11:30 am-01:00 pm** **Workshop**
“A Glance into the Solutions Provided by the Menarini Group”
 organized by Menarini Biotech [DIDATTICA B ROOM]
- 01:00 pm** **Networking Lunch**
- 02:00 pm-06:30 pm** **Brokerage Event - BROKERAGE EVENT [ARTE E SCIENZA PAVILLON]**
- 02:30 pm-03:30 pm** **Workshop**
“Excellence and opportunities in Life Science: the Calabrian activity plan”
 organized by Unioncamere Calabria [VIOLA ROOM]
- 02:30 pm-04:00 pm** **Workshop**
“From research to the market: innovation in the health sector between desire and reality”
 organized by the Health and Wellbeing Clust-ER of the Emilia-Romagna Region [ARENA]
- 03:30 pm-07:30 pm** **Italian Healthcare Venture Forum**
 Venture Academy exclusive access for startup finalists [DIDATTICA A+B ROOMS]

OCTOBER 11TH

- 8:30 am **Registration**
- 08:30 am-01:30 pm **Italian Healthcare Venture Forum - Final Event** [AUDITORIUM]
- 09:30 am-01:00 pm **Brokerage Event - BROKERAGE EVENT** [ARTE E SCIENZA PAVILLON]
- 10:00 am-12:00 pm **“ESA Business Applications: Innovation and funding opportunities matching life sciences and satellite data”**
organised by Consorzio di ricerca Hypatia [VIOLA ROOM]
- 10:30 am-12:00 pm **Workshop**
“Blockchain beyond Bitcoin: a new digital revolution for the Life Science world?”
organized by JSB Solutions [DIDATTICA A ROOM]
- 01:00 pm **Networking Lunch**
- 02:00 pm-06:30 pm **Brokerage Event - BROKERAGE EVENT** [ARTE E SCIENZA PAVILLON]
- 02:00 pm-03:00 pm **Workshop**
“The New Frontiers of Knowledge Engineering for Precision Medicine: A Support for Personalized Clinical Decisions”
organized by EBSCO [DIDATTICA B ROOM]
- 02:15 pm-4:45 pm **“EU-Health Innovation Utile Market Place-Pitching and Networking Sessions”**
organized by UTILE Project [OPEN SPACE and VIOLA ROOM]
- 02:30 pm-04:00 pm **Workshop**
“Pharma development in the digital era”
organized by Chiesi Farmaceutici [DIDATTICA A ROOM]
- 03:30 pm-05:00 pm **Workshop**
“LifeSeeder: the crowdfunding of Italian Life Sciences aimed at investing in start-ups and SMEs and at finding investors”
organized by Giomi Innovation and Research [DIDATTICA B ROOM]
- 04:30 pm-06:00 pm **Workshop**
“Excellence in cluster management: delivering value to the companies for better performance. The case of Piemonte healthcare cluster bioPmed and the ECRI project experience”
organized by Bioindustry Park S. Fumero / bioPmed Cluster [DIDATTICA A ROOM]

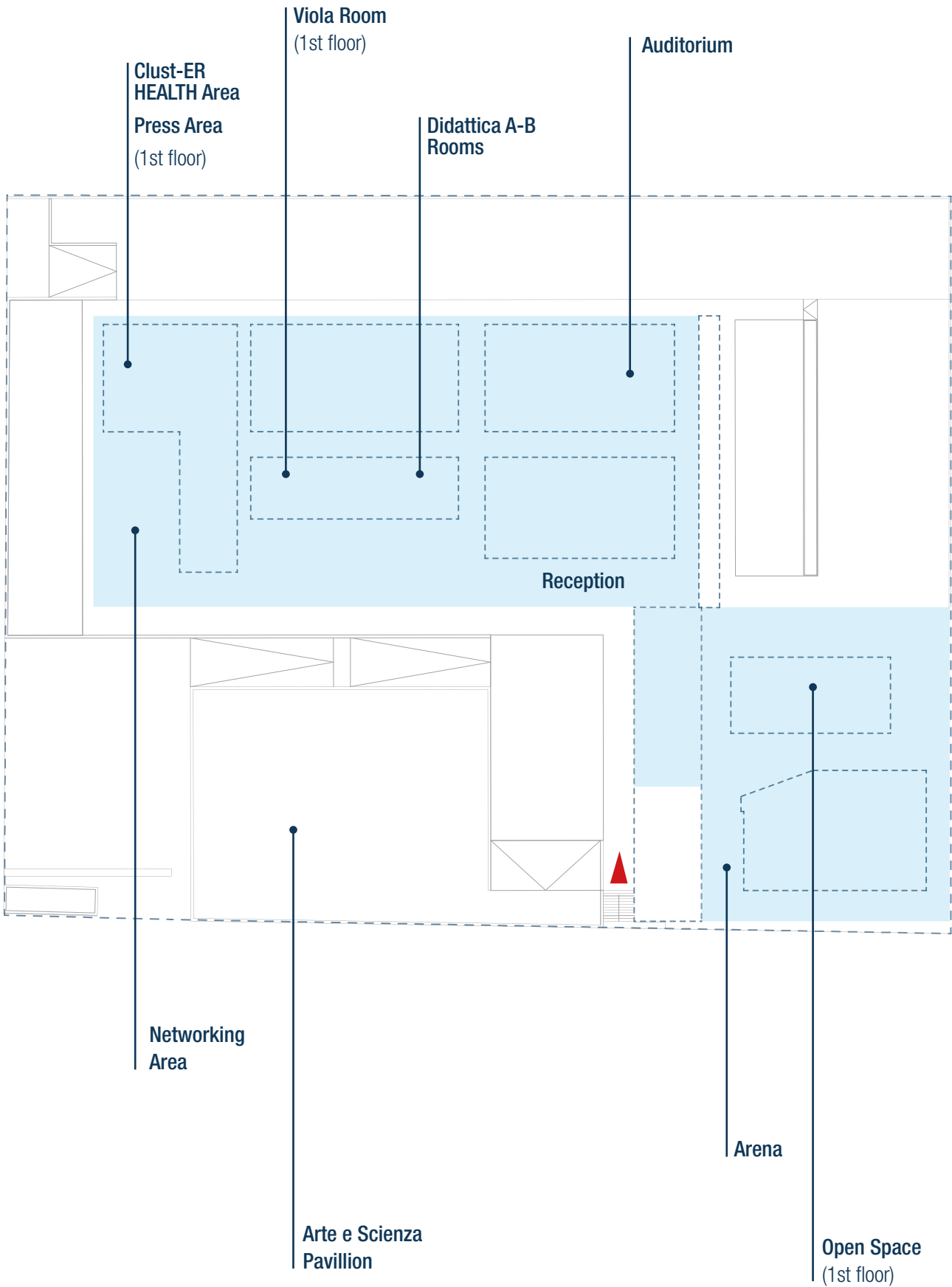
OCTOBER 12TH

- 08:30 am** **Registration**
- 08:30 am-01:00 pm** **International Conference**
“Digital Transformation in medicine: average is dead!” [AUDITORIUM]
- 9:30 am** **Opening**
Sergio Venturi, *Council for Health Policy Emilia-Romagna Region*
- 9:45 am** **Keynote speaker**
Alessandro Curioni, *Vice-President IBM Europe and Director IBM Research - Zurich*
- 10:45 am** **Panel discussion**
Moderator: Angela Simone, *Journalist*
Paolo Bandera, *Marketing Intelligence Director Bracco Imaging*
Marco Dieci, *General Director Holostem TA*
Francesca Fontana, *Partner ICT Legal Consulting*
Claudio Giammatteo, *Director Faschim*
Enzo Grossi, *Scientific Advisor ALISEI Cluster*
Maria Luisa Lavitrano, *Full Professor Università degli Studi Milano Bicocca*
Duccio Medini, *Global Head Data Science and Clinical System GSK Vaccines*
Maria Romano, *Marketing and Research Director Telbios*
Alessandro Rotilio, *CEO R.A.W.*
Elena Sgaravatti, *CEO Demethra Biotech*
Andrea Urbani, *General Director of Health Planning Ministry of Health*
- 12:45 pm** **Closing of the works and presentation of Meet in Italy for Life Sciences 2019 Edition**
Diana Bracco, *President of the National Technology Cluster ALISEI*

FINALIST STARTUP IHVF

	Atlas Biomed Group	United Kingdom		Insilicotrials Technologies	Italy
	AuXin Surgery	Belgium	myairgo.com	MyAir Ilc	Italy
	Biocompatibility Innovation – BCI	Italy		Novassay	Switzerland
	Biomech Innovations	Switzerland		NuMat Medtech	Spain
	CART-Tech B.V.	Netherlands		SensArs Neuroprosthetics	Switzerland
	Cellply	Italy		Spirohome	Turkey
	Dianax	Italy		Stem Sel	Italy
	EOS	Italy		SunRegen Healthcare AG	Switzerland
	Exosomics Siena	Italy		VivacSo	Italy
	InfiniteVision Optics	France		Wellness & Wireless	Italy

For more information about the 20 selected startups:
<https://meetitalylifesciences.eu/en/ihvf-bootcamp/finalist-ihvf/>



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